

ESG EXHIBIT

QUALITAS COMPAÑÍA DE SEGUROS

ENSURING THE PRESENT, DRIVING THE FUTURE

INTEGRATED ANNUAL REPORT

2021

ESG EXHIBITQUALITAS COMPAÑÍA DE SEGUROS

Our subsidiary, Qualitas Compañía de Seguros, provides insurance services in Mexico, on the following segments: individual (insurance per vehicle), fleets (contracting in large schemes number), and special business (individual, through automotive financial institutions).

In 2021, the written premium represented 91.7% of the total of the company; and the employee workforce, corresponds to 89.6% of the total of Qualitas Controladora.



We developed a specific exhibit for our environmental, social, and governance (ESG) performance indicators. It is in line with our commitment with transparency on these topics, and due to the dimensions of **Qualitas Compañía de Seguros** over the total of the operations.

This exhibit complements the information presented in the integrated report of Qualitas Controladora, wich includes the main initiatives of Qualitas Compañía de Seguros.



Workforce demography and diversity

GRI 2-7, 401-1, 405-1, 405-2

EMPLOYEES BY AGE AND SEX

Qualitas Co	mpañía de Seguros	2021	2020	∆ (%) 21-20	2019
Hombres	< 30	510	549	-7.1	633
	30-50	2,143	2,067	3.7	2,080
	> 50	211	190	11.1	177
Mujeres	< 30	633	671	-5.7	701
	30-50	1,439	1,339	7.5	1,249
	> 50	78	65	20.0	58
Total	Hombres	2,864	2,806	2.1	2,890
	Mujeres	2,150	2,075	3.6	2,008
	< 30	1,143	1,220	-6.3	1,334
	30-50	3,582	3,406	5.2	3,329
	> 50	289	255	13.3	235



WORKFORCE BREAKDOWN BY PROFESSIONAL CATEGORY, SEX AND AGE - 2021

M: Men W: Women

Qualitas Compañía			Betwee	n 30 and						
de Seguros	Under 30 years old		50 years old		Over 50 years old		TOTAL			
	W	М	W	М	W	М	W	М		
Director	0	0	6	5	7	10	13	15		
Subdirector	0	1	13	27	4	15	17	43		
Gerente/Subgerente	2	4	79	117	6	21	87	142		
Coordinador										
Supervisor	34	48	240	366	12	31	286	445		
Analista/Asistente	397	427	946	1,580	45	125	1,388	2,132		
Auxiliar	200	30	155	48	4	9	359	87		
Total	633	510	1,439	2,143	78	211	2,150	2,864		

Breakdown by nationality:

- 5,006 mexican employees
- 8 employees from other nationalities

Breakdown by gender:

- 31% of women in STEM positions (Information Systems and Technical Product Area).
- 63% of women in managerial positions with commercial functions (out of the total number of employees occupying such positions).



WORKFORCE BREAKDOWN BY PROFESSIONAL CATEGORY, SEX, AND AGE

Qualitas Co	mpañía de Se	guros	2021	2020	∆ (%) 21-20	2019
Director	Total	Total	28	26	7.7	15
		< 30	0	Ο	0.0	Ο
		30-50	11	10	10.0	4
		> 50	17	16	6.3	11
	Men	Total	15	13	15.4	8
		< 30	0	0	0.0	0
		30-50	5	4	25.0	1
		> 50	10	9	11.1	7
	Women	Total	13	13	0.0	7
		< 30	0	0	0.0	0
		30-50	6	6	0.0	3
		> 50	7	7	0.0	4
Assistant	Total	Total	60	52	15.4	45
Director		< 30	1	2	-50.0	1
		30-50	40	36	11.1	32
		> 50	19	14	35.7	12
	Men	Total	43	35	22.9	29
		< 30	1	2	-50.0	1
		30-50	27	21	28.6	19
		> 50	15	12	25.0	9
	Women	Total	17	17	0.0	16
		< 30	0	0	0.0	0
		30-50	13	15	-13.3	13
		> 50	4	2	100.0	3

WORKFORG	E BREAKDO	WN BY PRO	FESSION	AL CATE	GORY, SEX, AN	ND AGE	WORKFORG	CE BREAKD	OWN BY P	ROFESSIO	NAL CAT	EGORY, SEX, A	ND AGE
Qualitas Cor	npañía de Se	eguros	2021	2020	∆ (%) 21-20	2019	Qualitas Co	ompañía de	e Seguros	2021	2020	∆ (%) 21-20	2019
Manager	Total	Total	229	184	24.5	166	Analyst	Total	Total	3,520	3,434	2.5	3,521
		< 30	6	5	20.0	6			< 30	824	874	-5.7	961
		30-50	196	158	24.1	142			30-50	2,526	2411	4.8	2,423
		> 50	27	21	28.6	18			> 50	170	149	14.1	137
	Men	Total	142	107	32.7	99		Men	Total	2,132	2,121	0.5	2,227
		< 30	4	0	0.0	2			< 30	427	462	-7.6	525
		30-50	117	91	28.6	82			30-50	1,580	1546	2.2	1,596
		> 50	21	16	31.3	15			> 50	125	113	10.6	106
	Women	Total	87	77	13.0	67		Women	Total	1,388	1,313	5.7	1,294
		< 30	2	5	-60.0	4			< 30	397	412	-3.6	436
		30-50	79	67	17.9	60			30-50	946	865	9.4	827
		> 50	6	5	20.0	3			> 50	45	36	25.0	31
Coordinator/	Total	Total	731	695	5.2	675	Assistant/	Total	Total	446	490	-9.0	476
Supervisor		< 30	82	66	24.2	88	Auxiliary		< 30	230	273	-15.8	278
		30-50	606	586	3.4	541			30-50	203	205	-1.0	187
		> 50	43	43	0.0	46			> 50	13	12	8.3	11
	Men	Total	445	433	2.8	430		Men	Total	87	97	-10.3	97
		< 30	48	46	4.3	60			< 30	30	39	-23.1	45
		30-50	366	354	3.4	338			30-50	48	51	-5.9	44
		> 50	31	33	-6.1	32			> 50	9	7	28.6	8
	Women	Total	286	262	9.2	245		Women	Total	359	393	-8.7	379
		< 30	34	20	70.0	28			< 30	200	234	-14.5	233
		30-50	240	232	3.4	203			30-50	155	154	0.6	143
		> 50	12	10	20.0	14			> 50	4	5	-20.0	3



NEW RECRUITS

Qualitas Compa	ñía de Seguros	2021	2020	∆ (%) 21-20	2019
Total	Total	922	630	46.4	919
	< 30	465	355	31.0	501
	30-50	439	263	66.9	412
	> 50	18	12	50.0	6
Men	Total	448	291	54.0	467
	< 30	193	150	28.7	223
	30-50	242	132	83.3	241
	> 50	13	9	44.4	3
Women	Total	474	339	39.8	452
	< 30	272	205	32.7	278
	30-50	197	131	50.4	171
	> 50	5	3	66.7	3

DISMISSALS

Qualitas Compañía de Seguros		2021	2020	∆ (%) 21-20	2019			
Dismissals	Total	Total	777	655	18.6	838		
with		Men	386	276	39.9	454		
permanent contract		Women	391	379	3.2	384		
	Voluntary	Total	525	616	-14.8	525		
		Men	233	ND	-	ND		
		Women	292	ND	-	ND		
	Involuntary	Total	252	222	13.5	130		
		Hombres	153	ND	-	ND		
		Women	99	ND	-	ND		
Dismissals	Total	Total	202	130	55.4	220		
with temporary contract		Men	84	67	25.4	99		
		Women	118	63	87.3	121		



Note: The temporary contracts correspond mainly to the initial three-month trial contracts with which the employment relationship begins in Mexico, according to this country's practices.

TURNOVER AND OTHER TALENT ATTRACTION AND RETENTION INDICATORS

Qualitas Compañía de Seguros							
	2021	2020	∆ (%) 21-20	2019			
Total Turnover (%)	16.4	11.2	515.8 pb	13.1			
Voluntary Turnover (%)	11.1	4.8	625.3 pb	6.6			
% Vacancies covered with internal staff	58	55	300.0 pb	ND			
Hiring cost per employee (MXN)	\$5,865	5,627	4.2%	4,149			

WOMEN/MEN SALARY RATIO 2021

Qualitas Compañía de Seguros								
Management Level	Fixed	Fixed + variables						
Directors	0.89	1.23						
Assistant Director	0.83	1.28						
Managers	0.95	1.07						
Coordinators/Supervisors	0.91	0.96						
Analysts	1.26	0.73						
Assistant/Auxiliary	0.66	0.79						
Workforce set	0.96	0.75						

WOMEN/MEN SALARY RATIO 2021

Qualitas Compañía de Seguros								
Fixed + variable	Fixed	Fixed + variable						
Executive	0.96	1.35						
Managerial	0.95	1.07						
Non- Managerial	1.13	0.70						
Workforce set	0.96	0.75						

Note:

- Total turnover: the turnover of employees that we already have integrated into the workforce with a permanent contract, after the trial period. Termination of employees with indefinite (permanent) contracts*100/total employees with permanent contract (at the end of the year).
- Voluntary Turnover: corresponds to voluntary dismissals
 of employees with indefinite (permanent) contracts.
 Voluntary dismissals of employees with indefinite
 contracts*100/total collaborators with indefinite contracts
 (at the end of the year).
- N.A. Not Available.

Note: It does not include PTU, Employee Profit Sharing, since it is a transversal variable for all employees that depends on the performance of the company as a whole.

Note: correlation with other professional categories:

- Executive level: directors and assistant directors
- Managerial level: managers
- Non-managerial level: coordinators, analysts, assistants.

AVERAGE SALARY OF WOMEN (MXN)

Qualitas Compañía de Seguros								
Management Level	Fixed	Fixed + variables						
Executive	127,223	198,066						
Management	47,142	65,249						
Non- Management	11,696	17,675						
Total workforce	14,132	21,193						

Note: Variable excludes PTU (acronym in Spanish for Employee Profit Sharing), which is received by all employees regardless of position.

AVERAGE SALARY OF MEN (MXN)

Qualitas Compañía de Seguros								
Management Level	Fixed	Fixed + variables						
Executive	132,392	146,551						
Management	49,520	60,826						
Non- Management	10,344	25,200						
Total workforce	13,579	28,322						

Note: Variable excludes PTU (acronym in Spanish for Employee Profit Sharing), which is received by all employees regardless of position.

The average monthly salary of all employees, integrating men and women, was:



Career Development

GRI 404-1

TRAINING HOURS BY PROFESSIONAL CATEGORY

Qualitas Compañía de Seguros									
		2021	2020	∆ (%) 21-20	2019				
Director	Total	1,471	2,359	-37.7	503				
	Men	544	ND	ND	ND				
	Women	927	ND	ND	ND				
Assistant Director	Total	2,509	3,658	-31.4	3.321				
	Men	1,827	ND	ND	ND				
	Women	682	ND	ND	ND				
Manager	Total	13,135	15,852	-17.1	9,824				
	Men	8,453	ND	ND	ND				
	Women	4,682	ND	ND	ND				
Coordinator/Supervisor	Total	57,346	108,617	-47.2	31,557				
	Men	34,039	ND	ND	ND				
	Women	23,307	ND	ND	ND				
Analyst ¹	Total	186,225	396,563	-53.0	193,383				
	Men	103,781	ND	ND	ND				
	Women	82,443	ND	ND	ND				
Assistant/Auxiliary	Total	36,385	68,003	-46.5	16,669				
	Men	6,293	ND	ND	ND				
	Women	30,092	ND	ND	ND				
Total	Total	270,070	595,052	-50.1	251,939				
	Men	154,937	ND	ND	ND				
	Women	142,133	ND	ND	ND				

¹Includes: lawyers, claim officers, executives, analysts, and operators.

During the pandemic, we reinforced training, which translated into a significant increase in hours. In 2021, we are recovering the company's magnitude and, in accordance, there's an increase in staff.



Occupational health and safety

GRI 403-9, 403-10

OCCUPATIONAL HEALTH AND SAFTETY INDICATORS

Qualitas Compañía de Seguros							
	2021	2020	∆ 21-20	2019			
Number of accidents	120	91	31.9%	212			
Number of Occupational illnesses	0	0	-	1			
Number of fatalities	1	1	-	2			
Number of absent days reported to the authority	2,905	4,234	-31.4%	19,881			
Accident rate	10.2	7.9	227.6 pb	18.5			
Occupational disease rate	0.0	0.0	-	0.1			
Absenteeism rate	0.18	0.3	-11.9 pb	1.4			

Commitment and work environment

The following is the index of the Passion dimension included in the climate survey; this is the dimension that assesses how much the employee identifies himself/herself with the company.

RESULTS OF THE WORK ENVIRONMENT SURVEY 2018-2021

Qualitas Compañía de Seguros						
	2021	2020	2019	2018		
% Passion (score)	91	93	93	92		
% Answers	88	82	91	82		

Customer satisfaction

We monitor policyholders' satisfaction throughout the different stages of claim care, through the **Integral Service Survey**.

We present the historical evolution of the results and participation each year:

RESULTS OF THE INTEGRAL SERVICE SURVEY

Qualitas Compañía de Seguros							
	2021	2020	∆ 21-20	2019	2018		
% Satisfaction	84.0	87.0	-300 pb	86.0	81.5		
% Answers	10.6	10.3	30pb	8.4	7.6		

Environmental Performance

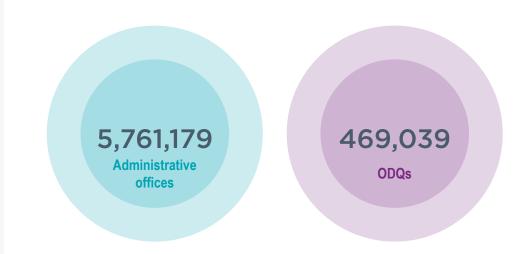
GRI 302-1, 302-3, 302-4, 302-5, 305-1, 305-2, 305-3, 305-4, 305-5

ELECTRICITY CONSUMPTION

Qualitas Compañía de Seguros ¹							
	2021	2020	∆ (%) 21-20	2019	2018		
kWh	6,230,218	6,058,628	2.8	6,883,864	6,448,185		
GJ	24,429	21,811	2.8	24,782	23,213		

¹This includes consumption of the company's administrative offices and ODQs.

Electricity consumption Qualitas Compañía de Seguros 2021 (kWh)





FUEL CONSUMPTION (GJ)

Qualitas Compañía de Seguros						
Fuel	2021	2020	∆ (%) 21-20	2019	2018	
L.P Gas	129.75	161.17	-19.5	277	235	
Diesel	1,539.25	1,555.34	-1.0	1,281	1,423	
Gasoline	127,990.13	145,342.05	-11.9	184,679	168,105	
Total (GJ)	129,659.12	147,058.56	-11.8	186,238	169,763	
Total (kWh)	36,016,452	40,849,633	-11.8	51,732,726	47,156,427	

ENERGY COSTS (MXN)

Qualitas Compañía de Seguros						
	2021	2020	∆ (%) 21-20	2019	2018	
Electricity	16,222,849	16,314,114	-0.6	18,627,340	15,561,145	
Fuels	156,937,315	97,894,445	60.3	103,938,613	ND	
Total	173,160,164	114,208,559	51.6	122,565,953	NA	

GHG EMISSIONS (tonCO₂e)

Qualitas Compañía de Seguros						
	2021	2020	∆ (%) 21-20	2019	2018	
Scope 1	9,425.75	10,608.89	-11.2	13,550.27	14,269.73	
Scope 2	2,635.38	2,992.96	-11.9	3,476.35	3,398.19	
Total S1+S2	12,061.13	13,601.85	-11.3	17,026.62	17,667.92	

ENERGY CONSUMPTION INTENSITY AND GHG EMISSIONS

Qualitas Compañía de Seguros						
	2021	2020	∆ (%) 21-20	2019	2018	
Energy (KJ/Ps. issued premium)	4.34	4.56	-4.8	6.15	5.88	
GHG emissions (gCO ₂ eq/Ps issued premium)	0.34	0.41	-15.6	0.50	0.54	

Note: There are differences in the intensities in relation to what was published in the 2020 Report. This is due to changes in the total premium issued considered in 2020 and 2019, as a result of accounting calculation updates. Includes $CO_{2'}$ CH_4 and N_2O emissions.

SCOPE 3 EMISSIONS (tonCO,e)

	Qualitas Compañía de Seguros					
Cat	egory	2021	2020	2019	2018	
1.	Purchased goods and services	352.52	ND	ND	ND	
2.	Capital assets	1,490.34	33.94	18.34	0	
3.	Energy and fuel related activities	720.83	145.45	220.51	248.31	
4.	Transportation and upstream distribution	0.00	ND	ND	ND	
5.	Waste generated in the operation	0.15	0.52	ND	ND	
6.	Business travel	460.03	368.21	1,127.65	456.09	
7.	Employee travel	544.66	ND	ND	ND	
8.	Upstream leased assets	1,047.29	ND	ND	ND	
9.	Downstream transportation and distribution	NA	NA	NA	NA	
10.	Processing of products sold	NA	NA	NA	NA	
11.	Use of products sold	NA	NA	NA	NA	
12.	End of life of sold products	NA	NA	NA	NA	
13.	Downstream leased assets	31.67	ND	ND	ND	
14.	Franchises	0.00	ND	ND	ND	
15.	Investments	ND	ND	ND	ND	
Tot	al	4,647.49	548.11	1,366.50	704.40	

WASTE GENERATION (KG)

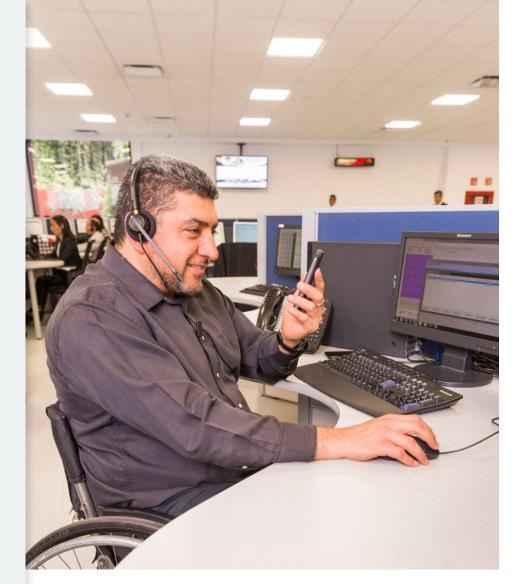
		Qualitas Compañía de Seguros					
		2021	Destiny	2020 A	(%) 21-20	2019	2018
Urban	Paper and		Recycling				
solids	cardboard	2,482	(100%)	1,734	43.1	3,240	4,095
Special			Recycling				
•	PET	41	(100%)	64	-35.9	183	185
			Recycling				
	Electronics	4,640	(100%)	ND		ND	ND
	Sludge (PETAR)	168.000	Landfill	ND		ND	ND

NA: Not available; PETAR: waste water treatment plant, by acronym in spanish.

WATER COLLECTION - (THOUSANDS M³)

Qualitas Compañía de Seguros							
Source	2021	2020	∆ (%) 21-20	2019			
Supplied by third parties (network, pipe)	16.37	17.8	-8.1	18.7			





Ethics and Compliance

GRI 205-2

ANTI CORRUPTION TRAINING

Qualitas Compañía de Seguros						
	Trained Employees	Training Hours				
Director	34	151				
Assistant Director	63	295				
Manager	207	996				
Coordinator/Supervisor	779	3,818				
Analyst	3,798	18,478				
Assistant/Auxiliary	539	2,602				
Total	5,420	26,340				

Nota: It includes the 4 programs from the Q Certification: Code of Ethics and Conduct, Prevention of Money Laundering (PLD) and Financing of Terrorism, Policy on Conflicts of Interest, and Protection of Personal Data.



