

Mexico City, June 6th, 2017 – Quálitas, S.A.B. de C.V. (“Quálitas”, “Q”, or “the Company”) (BMV: Q*), informs its shareholders and the investment community that the Mexican Association of Insurance Institutions (known in Spanish as AMIS), disclosed written premiums and claims costs of the auto insurance industry for the first quarter ended March 31st 2017.

Quálitas discloses AMIS figures as they are considered relevant and may affect the Company or industry analysis.

Companies	Written Premiums		% Mkt. Share		Increase		Claims Ratio*	
	2017 Amount	2016 Amount	2017	2016	Amount	%	2017	2016
Qualitas	8,791	6,057	33.5	26.7	2,734	45.1%	67.5	60.6
G.N.P.	3,279	2,912	12.5	12.9	367	12.6%	70.2	53.5
Aba/Seguros	2,260	1,680	8.6	7.4	580	34.5%	67.2	47.2
AXA Seguros	1,980	2,688	7.6	11.9	(707)	(26.3%)	64.3	63.6
HDI Seguros	1,356	892	5.2	3.9	464	52.0%	64.1	69.6
Total Large	17,666	14,229	67.3	62.8	3,437	24.2%	67.2	59.4
Banorte	1,355	1,431	5.2	6.3	(76)	(5.3%)	87.3	62.3
BBVA Bancomer	1,308	1,252	5.0	5.5	56	4.5%	69.1	55.5
Inbursa	1,180	1,089	4.5	4.8	91	8.4%	66.6	24.4
Zurich Daños	830	758	3.2	3.4	72	9.5%	65.5	46.5
Mapfre México	792	1,318	3.0	5.8	(525)	(39.9%)	84.8	68.2
Atlas	733	518	2.8	2.3	216	41.7%	70.2	61.7
Afirme	451	335	1.7	1.5	116	34.7%	53.1	52.6
ANA	356	241	1.4	1.1	115	47.5%	49.0	51.0
General de Seguros	352	317	1.3	1.4	36	11.2%	74.6	81.8
ACE Seguros	178	220	0.7	1.0	(43)	(19.4%)	(221.4)	82.3
Total Medium	7,536	7,478	28.7	33.0	58	0.8%	71.4	52.2
Total Other	1,031	941	3.9	4.2	90	9.6%	57.4	52.4
Total Auto	26,233	22,648	100	100	3,585	15.8%	68.1	56.6

*Claims Ratio= Net Claims/ Net Earned Premiums

Q positioning in the Automobile Insurance Industry			
	Written Premiums	Market Share	Ranking
Cars	5,098	28.4%	1
Trucks	3,500	46.6%	1
Tourists	68	16.5%	2
Other	125	34.3%	1
Total	8,791	33.5%	1

About Quálitas:

Quálitas (Q) is the largest auto insurance company in Mexico in terms of market share, with operations in El Salvador, Costa Rica and USA. Its specialized business model, based exclusively in auto insurance, has allowed the Company to provide top quality service under the largest network in Mexico. Quálitas is listed on the Mexican Stock Exchange (BMV) under the ticker “Q” (Bloomberg: Q*: MM)

Source:

- 1) Mexican Association of Insurance Institutions (known in Spanish as AMIS); www.amis.com.mx

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